

Lamit Energy Efficiency Services
and
Energy Service Companies
ESCO



Lamit.fi Ltd.



Managing Director Ari Järvinen, over 25 years of experience in energy
25 employees (2015)

Established in 1995

Customers: the biggest companies in Finland (YIT, SKANSKA, hundreds of engineering companies, almost every city/municipal in Finland)

Project sizes: 100€ - 7 000 000€

Business idea: Cut the energy consumption in customers' buildings in half! Help customers save the money used in energy! Reduce emissions and create the best available indoor climate!

What is an Energy Service Company (ESCO)?



An ESCO is a company that offers energy services which may include implementing energy-efficiency projects and also renewable energy projects.

What is an Energy Service Company (ESCO)?



- A long term energy management partner
- Customer-focused service and communications
- Listens to understand customer needs
- Offers the best solutions to energy savings
- Proposes and documents the potential ESCO projects
- Motivated by the client's financial return and reduced environmental impact

What is an Energy Service Company (ESCO)?



The three main characteristics of an ESCO are:

- An ESCO partner guarantees energy savings in the project
- The payment to an ESCO is directly tied to the energy savings achieved
- An ESCO partner provides an energy savings guarantee.

ESCO project elements page 1

The typical ESCO project includes the following elements:

- Site survey
- Investment grade energy audit
- Identification of potential energy savings and efficiency improvements
- Financial presentation
- Client decision
- Guarantee for results
- Project financing
- Engineering and project design

ESCO project elements page 2

The typical ESCO project includes the following elements:

- Installation of equipment and construction
- Project management
- Verification of results by measurement
- Maintenance

The role of Lamit.fi in energy savings

- We inspect the target building and learn to know its tech
- We design the necessary operations
- We propose a list of various options for the client
- We present the calculated savings of each option
- We calculate the price over a system's lifetime. You discover the savings made over 10 or 20 years.
- We draw the project plan for the chosen system
- We help our clients to reach the desired savings

Lamit.fi Energy Efficiency Services



Our Energy Efficiency Services include:

- energy analysis and audits
- project design and calculation
- ESCO energy project management
- monitoring and evaluation of savings

Contact us for more information.

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- Solar-Arena.com is a solar energy service created by **lamit.fi**



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What is it?

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Globally operational



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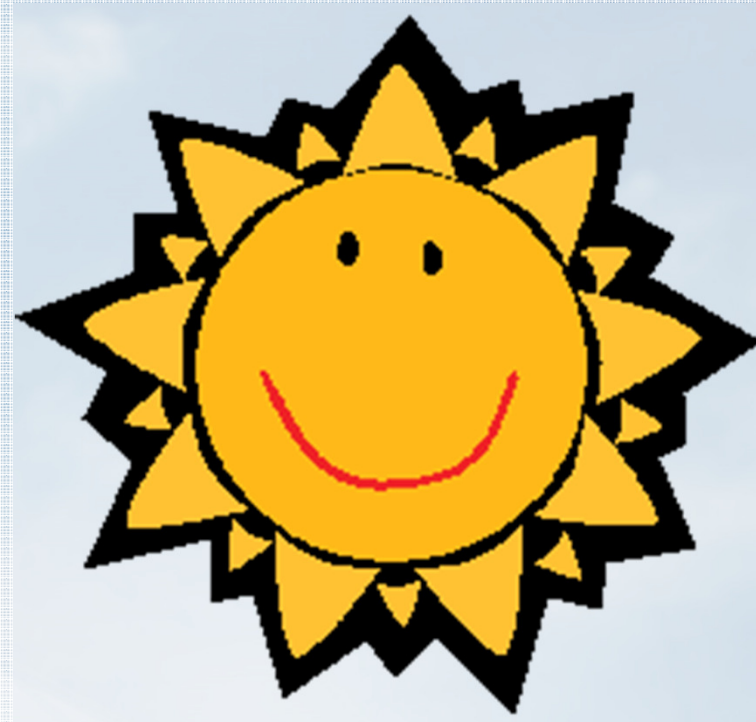
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